

Robert W. McCoy, B.S., R.R.T., F.A.A.R.C.

12529 Everest Trail, Apple Valley, MN 55124

Phone: (952) 431.1483 / (612)812.2533 (cell)

Email: bmccoy@inspiredrc.com

CAREER OBJECTIVES:

Utilizing my skills, education and experience to improve the lives of patients with respiratory disease

CREDENTIALS:

Registered Respiratory Therapist # 4468
Licensed Respiratory Therapist, Florida RT # 0001641
Respiratory Care Practitioner Registration, Minnesota #2006
Fellow AARC (FAARC)

EDUCATION:

B.S. Management, Cardinal Stritch College, Minneapolis, Minnesota.
A.S., Respiratory Therapy, Triton College, River Grove, Illinois.

PROFESSIONAL ASSOCIATIONS:

Board of Directors AARC 2008-2011
Chair Home Care Section AARC 2008-2010
AARC representative to ASTM 2006 to current
Executive Director MSRC 1995-1998
Chairman Publications and PR for Florida Society for RT, 1986- 88.
Chapter Director, Florida Society for RT, 1985-86.
President Wisconsin Society for RT, 1982.
District Rep, Ohio Society for RT, 1978
Member, AARC 1979 to present.

PROFESSIONAL EXPERIENCE:

Employment

1997 to present *Managing Director*, Valley Inspired Products, Inc
2006 to present *President*, ValleyAire Home Respiratory Service, Inc
1995 to 1997 *Director of Marketing*, Global Sleep Solutions Group, Nellcor Puritan Bennett
1992 to 1995 *President*, McCoy Medical Marketing
1990 to 1992 *Product Manager*, Ventilators, Aequitron Medical, Inc.
1988 to 1990 *Product Manager*, Medical, Cryogenic Associates, Caire
1984 to 1988 *Director of Marketing*, 1986 to 1988, Cry02 Corporation, Pulsair
1980 to 1984 *Director of Respiratory Care*, St. Joseph's Hospital
1978 to 1980 *Chief Respiratory Therapist*, Youngstown Hospital Association
1976 to 1978 *P.M. Supervisor for Respiratory Care*, St. Francis Hospital

Lectures & Presentations

Japanese Respiratory Society - Kobe Japan, "Optimal Oxygen Delivery from Recommendations of the Past Oxygen Consensus Conferences" June 15th 2008

Tufts University - Norwood MA, "Oxygen Delivery Systems; Performance Variables That May Affect Outcomes" October 16, 2008

European Respiratory Society - Berlin Germany, "Available Home Oxygen Sources ", October 6, 2008

ATS 2007 international Conference – San Francisco CA, "Portable Oxygen Concentration Devices Comparison During Exercise", Robert W. McCoy, et al, May 22, 2007

AARC Lectures

Year Topic Title

2008	How Home Respiratory Products' Variability in Performance Impact Patient Outcomes How to Conduct a Research Project in the Home Oxygen Therapy: What Is The Evidence? The Use of a Sleep Data Base System to Monitor and Modify Therapy
2007	Exercise and LTOT Factors that Influence Effective Oxygen Therapy
2006	POC Performance Variables that Effect Therapy
2005	The Evidence for Oxygen Conserving Devices
2002	Home Ventilation CPAP compliance
2000	State of the Art in Ambulatory Oxygen Devices

AARC Meeting Abstracts

McCoy, R. W. Comparison of the Helios Portable Oxygen System Dose Setting to the Spirit Portable Oxygen System; 2003 AARC Open Forum Presentation

McCoy, R. W., Bliss PL. Performance of New Demand Oxygen Delivery Systems in a Simulation of Low Flow; 2000 AARC Open Forum Presentation

McCoy, R. W., Bliss PL. Performance of Demand Oxygen Delivery Systems in a Simulation of Low Flow Oxygen; 1998 AARC Open Forum Presentation

MedTrade Presentations

<u>Date</u>	<u>Title</u>
2008	How to Use a CPAP Database System to Improve Patient Compliance and Outcomes
2003	What's Driving New LTOT Products; How You Can Make an Informed Decision
2002	The Economics and Applications of Home Filling Oxygen Systems Liquid Oxygen Making a Come Back? Ambulatory Oxygen Systems CPAP Compliance
2001	Marketing Respiratory Diagnostics to Drive Your Therapy Business Auto Adjusting CPAP Do you know how they work
2000	The Economics of Ambulatory Oxygen Ambulatory LTOT Making a Comeback

PATENTS:

Portable Rescue Breathing Device: patent number 6289890B1

Tracheal Gas Insufflation Device: patent number 5896854

MEETING MANAGEMENT

Coordinated and managed Oxygen Consensus Conferences 4 – 6

Long Term Oxygen Therapy: History, Scientific Foundations, and Emerging Technologies by Thomas L. Petty, MD, Robert W. McCoy, BS, RRT, and Dennis E. Doherty, MD (Sixth Oxygen Consensus Conference Recommendations) The booklet includes the recommendations from the 6th Oxygen Consensus Conference, as well as the five previous recommendations, published in 1986, 1987, 1990, 1993, and 1999. http://www.nlhep.org/pdfs/lt_oxygen.pdf

PUBLICATIONS:

Books:

2007 Guide to Understanding Oxygen Conserving Devices, Robert W McCoy, Ryan Diesem

2003 Guide to Understanding Oxygen Conserving Devices, Robert W McCoy, P. L. Bliss

Articles:

"Portable Oxygen Concentrators' Performance Variables that Affect Therapy", McCoy R. W., AARCTimes, 2007 Vol. 31. Issue 9; 36-42

"Nocturnal Oxygenation Using a Pulsed-Dose Oxygen-Conserving Device Compared to Continuous Flow", Chatburn RL, Lewarski JS, McCoy R.W., Respir Care. 2006 Mar.; 51(3):252-6.

"Characteristics of Demand Oxygen Delivery Systems: Maximum Output and Setting Recommendations", Bliss PL, McCoy RW, Adams Respir Care. 2004 Feb.; 49(2):160-5.

"New Technologies for Lighter Portable Oxygen Systems", McCoy R. W., Respir Care. 2002 Aug. 47(8):879-81.

"Oxygen Conserving Techniques and Devices", McCoy R.W., Respir Care. 2000; 45(1):95-103

Trade Publications:

McCoy RW. Patients First for Long Term Oxygen Therapy. Respiratory Management March / April 2007

McCoy, RW, & Eiken, T. Created Unequal; Comparing Auto-Adjusting Nasal CPAP Devices Responses to Simulated Breathing Patterns. Sleep Review: May-June 2006

McCoy RW. Obesity and Oxygen Therapy: Super Sizing Your Oxygen Program. RT Magazine, October 2006

McCoy, R. W., Oxygen Modalities for Effective Therapy. RT Magazine, March 2005

McCoy, R. W., Case Report on Oxygen Systems. RT Magazine, April 2003

HME Today Articles by Robert McCoy; Editorial Review Board Member since 2005:

"A Mile in Their Moccasins", October 2007; A strenuous hike (with supplemental oxygen) to Pikes Peak gives one provider a glimpse of life on oxygen

"More Evidence Please", September 2007; Research is fine, but it has to be the right research

"Elevate the Evidence", May 2007; "We are sending lobbyists to Capitol Hill unarmed." - Robert McCoy, RRT

"Service Provider or Equipment Jockey?", April 2007; Are you a respiratory therapist or a bean counter?

"Altitude Adventure in the Rockies", October 2006; by Robert McCoy, RRT With renowned respiratory physician Thomas L. Petty, MD, on board, Denver oxygen patients took their portable oxygen concentrators on a ...

"Dew Diligence Is Recommended", February 2006; Know the benefits and limitations of CPAP humidification to help patients and build trust with referral sources.

"Light as Air", October 2005; Increasingly more lightweight and portable oxygen systems are pleasing patients who wish to stay active—and the market is only growing

"Oxygen Modalities for Effective Therapy", April 2005; Oxygen is a drug that must be prescribed appropriately and used correctly. Ensuring compliance means using the best modality.

"Solution Through Evolution", November 2004; Oxygen concentrators continue to evolve with innovations such as filling capabilities in the home, increased portability, and other advances that can lower distribution costs for ...

"Just Plane Difficult", June 2004; Airport security, ignorance, and incompetence can plague portable oxygen users who wish to travel

"Are All Ventilators Created Equal?", May 2004; Different mechanisms make matching a ventilator with a patient a more individualized procedure

"O2 To Go", July 2002; Demand is up for portable oxygen, Prompting researchers to seek ways to make it as affordable as stationary systems

"Pulse Oximetry: Product or Service", June 2000; Oximeters should be viewed as an essential element in the provision of oxygen services

"When the Oxygen Molecule Goes Mobile", February 2000; Portable oxygen systems used for ambulating patients come in all shapes and sizes